

**Report of Recipient's Progress
on Economic Development Assistance Agreement**

Province of Nova Scotia

*(subsection 5(2) of the Accountability in Economic Development Assistance Act, and
the Accountability in Economic Development Assistance Regulations)*

Under the Act, the Minister is responsible for publishing a report that documents the progress made by a recipient of economic development assistance in meeting the targets or timelines defined in their economic development assistance agreement. Progress must be published on a 6-month cycle and is summarized below for the reporting period for this report, as specified in Part 2 of this form.

Part 1 – Recipient Company Details

Company	Influitive Corporation
Fund name	Strategic Investment Funds
Type of assistance	Payroll Rebate
Agreement date	January 7, 2019
Agreement business activities	Payroll investments in Nova Scotia. The establishment of new business in Nova Scotia in the ICT sector.

Part 2 – Reporting Period for this report

A recipient of economic development assistance from the Province of Nova Scotia is required by law to submit a report every 6 months on their progress in meeting the targets or timelines defined in their agreement with the Province. The reporting period for this report is indicated below.

Reporting Period	Due Date	Year
<input checked="" type="checkbox"/> October 1 to March 31	by May 1	2023
<input type="checkbox"/> April 1 to September 30	by November 1	2023

Part 3 – Progress of Recipient for Reporting Period

The following table summarizes the recipient's progress report to the Minister for the reporting period for this report, as specified in Part 2. The information contained in this Table was submitted by the recipient and the recipient is responsible for its accuracy.

Table 2

Targets / Timelines	Progress made during Reporting Period	Comments
For the company to have made incremental payroll investments in Nova Scotia.	Incremental payroll investments in Nova Scotia have continued, but not to the level anticipated.	Revenue growth for the company has been slower than anticipated.
To be eligible for an earned incentive, for the payroll investments to be in the range of a minimum of \$350,000 for completed Program Year 1, up to a stretch maximum of \$2,100,000 for completed Program Year 5 and a minimum of 5 FTEs for completed Program Year 1, up to a stretch maximum of 30 FTEs for completed Program Year 5.	Payroll investments and the number of FTEs have not grown during the period.	We do not meet the initially intended target team size for Nova Scotia in 2023 due to slower than anticipated growth. Several members of our NS team resigned and were not replaced.
For the new business to have been established in Nova Scotia in the ICT sector.	No change during the period. Our business in the ICT sector continues to operate in Nova Scotia.	We have discontinued our physical office space in Halifax and our Nova Scotia operations are fully remote. We continue to employ several team members in Nova Scotia.

Part 4 – Status of agreement with recipient at end of this reporting period

The status of the agreement between the recipient and the Province, as determined by the Minister, is:

Open - undisbursed

Open – partially disbursed

Open – fully disbursed

Completed

Cancelled / Withdrawn

Amount disbursed - \$92,050.98

Comments (if applicable)

N/A