PROVINCE OF NOVA SCOTIA PUBLIC TRUSTEE TRUST FUNDS FINANCIAL STATEMENTS MARCH 31, 2014

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INDEPENDENT AUDITOR'S REPORT

To the Public Trustee and to the Minister of Justice:

Report on the Financial Statements

I have audited the accompanying financial statements of the Public Trustee Trust Funds, which comprise the statement of Net Assets Held in Trust as at March 31, 2014, and the statements of Net and Comprehensive Loss, Continuity of Net Assets Held in Trust, and Cash Flows, for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibilities for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my qualified audit opinion.

Basis for Qualified Opinion

It is not possible to verify by audit procedure that all client assets, or the income related to these assets, came under the administration of, or were recorded by, the Public Trustee. Accordingly, my verification of trust assets and related income was limited to those recorded in the accounts.

Qualified Opinion

In my opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of the Public Trustee Trust Funds as at March 31, 2014, and its financial performance, and its changes in net assets and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Alan Horgan, CA Acting Auditor General

Al Hong-

Halifax, Nova Scotia June 27, 2014

| Assets | 2014 | 2013 Restated (Note 2) |
|--|---|---------------------------------|
| Estates and Trusts Cash Securities, real estate and other assets (Note 6) Common Fund (Note 7) Special Reserve Fund (Notes 2 and 8) Accounts receivable and accrued interest | \$ 1,312,944 45,129,516 2,969,406 2,885,534 653,590 52,950,990 | 43,966,550 |
| Liabilities | | - |
| Estates and Trusts Due to Special Reserve Fund Accounts payable | 135,237 307,674 | 137,924 <u>402,316</u> |
| Net Assets Held in Trust (Note 2) | 442,911 \$ 52,508,079 | <u>540,240</u> \$ 51,912,968 |

Approved:

Public Trustee

M. Estelle Theriault, Q.C.

| Revenues Pension Annuities Other Investment income | \$ 7,199,624 669,402 1,024,302 672,789 9,566,117 | 2013 \$ 6,770,346 590,165 843,441 747,902 8,951,854 |
|--|---|---|
| Common Fund investment income (Note 7) | <u>135,617</u> | 140,931 |
| | <u>9,701,734</u> | 9,092,785 |
| Expenses Accommodation Allowances Medical Utilities Taxes Funeral Real estate Insurance Legal costs Property care Miscellaneous Fees charged by the Public Trustee (Note 10) Common Fund interest income to be transferred to the Special Reserve Fund | 6,620,776 331,434 430,568 147,638 586,639 549,185 198,620 104,535 217,747 187,849 117,941 1,420,032 135,237 | 6,576,195 291,217 423,772 165,631 703,955 511,134 178,658 80,595 230,753 204,785 37,586 1,042,724 137,924 10,584,929 |
| Loss from operations | (1,346,467) | (1,492,144) |
| Realized gain on sale of assets held in trust Unrealized gains on assets held in trust at year end | 49,889 992,927 | 72,317 <u>359,471</u> |
| Net and comprehensive loss | <u>\$ (303,651</u>) | <u>\$ (1,060,356)</u> |

(See accompanying notes to financial statements.)

| | | | 2014 | 2013 Restated (Note 2) |
|--------|--|-----------|--|--|
| Baland | ce, beginning of year, as previously stated Special Reserve Fund (Note 2) | \$ _ | 51,912,968 | \$ 44,659,805 2,613,506 |
| Baland | ce, beginning of year, as restated | _ | 51,912,968 | 47,273,311 |
| Add: | Estates and trusts of new clients and additional assets of existing clients Net and comprehensive loss Special Reserve Fund Income (Notes 2 and 8) | _ | 11,821,323 (303,651) 229,449 11,747,121 | 16,817,250 (1,060,356) 233,312 15,990,206 |
| Less: | Distribution of estates and trusts Undistributable estates and trusts (per Section 28) Special Reserve Fund Distribution (Notes 2 and 8) | _ | 10,878,309 177,752 95,949 11,152,010 | 10,928,289 327,476 94,784 11,350,549 |
| Balanc | e, end of year | <u>\$</u> | 52,508,079 | <u>\$ 51,912,968</u> |

(See accompanying notes to the financial statements.)

| | 2014 | 2013 |
|---|----------------------|----------------------|
| Operating Activities | | |
| Net and comprehensive loss from operations Deduct non-cash transactions: | \$ (303,651) | \$ (1,060,356) |
| Unrealized gains | (992,927) | <u>(359,471</u>) |
| Net and comprehensive loss from operations - cash basis | _(1,296,578) | (1,419,827) |
| Increase in Estates and Trusts | | |
| Sale of securities | 8,888,580 | 9,123,705 |
| Sale of real estate and other assets Cash holdings of estates and trusts | 1,537,286 | 3,348,381 |
| odon holdings of estates and trusts | 7,082,686 | <u>7,164,842</u> |
| | <u>17,508,552</u> | 19,636,928 |
| Decrease in Estates and Trusts | | |
| Purchase of securities | (9,976,050) | (11,457,740) |
| Distribution of cash holdings in estates and trusts Change in Common Fund cash position | (6,697,747) 2,687 | (6,678,546) 8,808 |
| Transfer to Province – Section 28 | <u>(217,682)</u> | (287,546) |
| | (=,002) | (201,040) |
| | <u>(16,888,792</u>) | <u>(18,415,024</u>) |
| Decrease in cash | (676,818) | (197,923) |
| Cash, beginning of year | 1,989,762 | 2,187,685 |
| Cash, end of year | <u>\$ 1,312,944</u> | <u>\$ 1,989,762</u> |

(See accompanying notes to the financial statements.)

1. Reporting Entity

The Office of the Public Trustee was established pursuant to the Public Trustee Act and is independent of government. It is set up as a corporation to protect the financial and personal well-being of clients. The Public Trustee is empowered to perform the duties of a guardian, custodian, trustee, and executor or administrator of an estate. All investments by the Public Trustee are to be made in accordance with the Trustee Act.

This set of financial statements reflects the net assets held in trust and the activity for the estates and trusts administered by the Public Trustee. Separate operating costs for the Public Trustee are presented in Note 10.

2. Restatement of Net Assets

During the audit it was determined that the Special Reserve Fund should be included in these financial statements as it is a trust fund administered and controlled by the Public Trustee and therefore is similar to all other trust funds. Accordingly, the Special Reserve Fund assets have been included in the Statement of Net Assets Held in Trust as at March 31, 2013, and the Statement of Continuity of Net Assets Held in Trust for the year ended March 31, 2013 has been adjusted for income and distributions of the Special Reserve Fund.

Basis of Preparation

(a) Statement of Compliance

These financial statements have been prepared in accordance with the principles of International Financial Reporting Standards (IFRS).

(b) Basis of Measurement

The financial statements have been prepared on the historical cost basis except for securities, real estate, other assets, and amounts receivable and payable which are presented at fair value.

(c) Functional and Presentational Currency

The financial statements are presented in Canadian dollars, which is the functional currency for the Office of the Public Trustee.

(d) Use of Estimates and Judgments

The preparation of these financial statements in conformity with IFRS requires management to make judgments, estimates, and assumptions that affect the application of accounting policies and the reporting amounts of assets, liabilities, income, and expenses. Actual results could differ from management's best estimates as additional information becomes available in the future.

4. Summary of Significant Accounting Policies

The accounting policies set out below have been applied consistently to all periods presented in the financial statements.

(a) Initial Recognition and Valuation of Assets and Liabilities

The Public Trustee administers client investments, real property, and other assets (eg. vehicles, jewelry). On initial recognition, these assets and liabilities are recorded at fair value on the effective date the Public Trustee commences administration of the asset or liability.

Other assets, including personal effects, are carried at fair value. Fair value is determined through appraisal where deemed appropriate. For some other assets where no observable market exists, these assets remain valued at a nominal amount (\$1) until such time that more reliable valuation information is available.

(b) Subsequent Valuation

Real Property

IFRS requires that, in the absence of an IFRS that can be specifically applied to a situation, management should use judgment in developing and applying an accounting policy to provide relevant, reliable, and prudent information. In these instances, it is suggested that IFRS requirements in dealing with similar issues are applied, as well as measurement concepts included within the IFRS framework.

Real property included within the statement of net assets held in trust primarily represents the value of residential properties currently occupied by the clients administered by the Office, or forming part of their estates. Real property is carried at fair value in the statement of net assets as determined by professional appraisals or, where an appraisal is not available or is not current, as determined from the most recent property assessment or other relevant valuation data.

Investments

Client securities are carried at fair value in the statement of net assets held in trust as determined by external third party information.

The composition of securities administered by the Public Trustee is as follows:

| Guaranteed Investment Certificate | s 75% |
|---|----------|
| ii) Equity Securities | 11% |
| iii) Bonds | 4% |
| iv) Other (RRSPs, RRIFs, Mutual Fur | nds) 10% |

4. Summary of Significant Accounting Policies (continued)

Other Assets

Other client assets are carried at fair value in the statement of net assets held in trust as determined by appraisal where deemed appropriate, or, where no active market exists, are held at a nominal value (\$1).

(c) Revenue Recognition

Income from pensions, benefits and settlements, as well as interest and other investment income are recognized as earned on an accrual basis.

Gains and losses on assets represent the appreciation or depreciation in the value of assets administered by the Office of the Public Trustee from the value assigned on the date of the commencement of administration of assets by the Public Trustee, the date of purchase, or the value at the prior year end. Such gains and losses become realized on the date the assets are sold or released to clients, beneficiaries or heirs. Both realized gains and losses and changes in unrealized gains and losses are reported in the statement of net and comprehensive loss.

(d) Cash and Cash Equivalents

Investments held by the Office of the Public Trustee are highly liquid and may be easily drawn upon by the Public Trustee in administering the estates and trusts.

5. Financial Risk Management

Section 3(1) of the *Public Trustee Act* grants all trustees the authority to invest in any form of property or security, including a security issued by a mutual fund. The standard of care, skill, diligence, and judgment imposed by the section is that of a prudent investor. The Public Trustee utilizes a conservative investment management orientation. All trust property must be invested in a manner that reflects the standard and high duty of care required to fulfill the responsibilities of the Public Trustee. The Public Trustee's long-term objectives as a prudent investor are threefold:

- i) to minimize any loss of capital;
- ii) where possible, to provide income sufficient to meet the individual client's or trust's ongoing income needs; and
- iii) for clients or trusts with higher risk tolerances or longer term investment horizons, the potential for capital appreciation.

Financial Risk Management (continued) 5.

The majority of the accounts held by the Public Trustee are administered on behalf of clients and are not held in a pooled fund. Clients with five years or less projected investment horizon with the Public Trustee may have their excess funds invested in a combination of cashable guaranteed investment certificates (GICs), treasury bills, fixed term GICs and bonds with a maximum investment period of five years.

Liquidity risk

Liquidity risk is the risk that a client account is unable to meet its financial obligations as they come due. The Public Trustee minimizes this risk by ensuring that client accounts hold sufficient cash funds to meet current liabilities and expenses and considers liquidity risk at March 31, 2014 to be insignificant.

Credit risk

Credit risk is the risk that a counterparty to a financial instrument will fail to discharge an obligation or commitment it has entered into, resulting in a financial loss. The investment policy established by the Public Trustee limits credit risk in the following manner: client excess funds invested in GICs are not to exceed \$95,000 from a national bank or trust company or \$235,000 from a credit union. This ensures that if a financial institution defaulted, the client would receive from the insurance plan the client's principal plus any accrued interest. Bonds purchased with client excess funds must have a minimum rating of BBB by the Dominion Bond Rating Service or an equivalent rating by another recognized rating agency.

Interest rate risk

Interest rate risk is the risk that the fair value or cash flows of interest bearing investments will fluctuate due to changes in market interest rates. Investments in guaranteed investment certificates and other term deposits with a maturity greater than one year are subject to interest rate risk. The effect on net income of a 1% change in interest rates on term deposits with a maturity of greater than one year would be estimated at \$106,598 (2013 - \$91,188). Because most term deposits held by the Public Trustee have a term to maturity of one year or less, interest rate risk is not considered significant. The Public Trustee mitigates this risk by investing excess client funds in a diversified portfolio, including investing in fixed rate securities.

Securities, Real Estate, and Other Assets 6.

Securities, real estate, and other assets are comprised of the following balances:

| | 2014 | 2013 |
|---|---------------------------------------|---------------------------------------|
| Securities Real Estate Other Assets | \$ 36,645,092 8,182,902 301,522 | \$ 36,227,730 7,394,847 343,973 |
| | <u>\$ 45,129,516</u> | <u>\$ 43,966,550</u> |

7. Common Fund Securities

Section 30 of the Public Trustee Act permits the Public Trustee to invest monies, not subject to any express trust or direction for investment thereof, into a Common Fund. Investments of the Common Fund are valued at market value as of March 31, 2014. The Common Fund serves as a general bank account for its clients and allows the Public Trustee to pool small value client accounts in order to provide more substantial balances used to purchase income-generating investments.

The interest to be paid to clients with funds in the Common Fund is determined by a regulation which is as follows: the prescribed rate of interest is a floating rate ascertained by the Public Trustee half yearly, and is one percent less than the rate arrived at by averaging the lowest rate offered during the period on savings - non-chequing accounts by the Canadian Imperial Bank of Commerce and the Royal Bank of Canada at their respective Halifax branches. In addition, the regulation provides that, in order to earn interest, the client's account must have had a minimum quarterly balance of \$1,000 or more and must have been held in trust by the Public Trustee for more than three months.

Due to the fact that the current interest rate is below the prescribed rate, all interest received in the Common Fund during the year will be transferred to the Special Reserve Fund after providing for bank fees and other charges in the Common Fund, in accordance with the Public Trustee Act.

A continuity of the Common Fund is as follows:

| | | 2014 | | 2013 |
|--|-----------|--------------------------------------|-----------|-----------------------------|
| Balance, beginning of year | \$ | 2,963,234 | \$ | 2,966,083 |
| Add: Purchase of securities Interest and investment income | | 9,161 <u>135,617</u> 3,108,012 | | 685 140,931 3,107,699 |
| Less: Disbursements Amount to be transferred to the Special Reserve Fund | | (3,369) | | (6,541) |
| | | (135,237) | | (137,924) |
| Balance, end of year | <u>\$</u> | 2,969,406 | <u>\$</u> | 2,963,234 |
| The balance of the Common Fund consists of: | | | | |
| Investments Cash Payables (including \$135,237 to the Special Reserve Fund (2013 - \$137,924)) | \$ | 2,972,395 135,237 | \$ | 2,967,127 137,924 |
| | | (138,226) | | <u>(141,817</u>) |
| | <u>\$</u> | 2,969,406 | <u>\$</u> | 2,963,234 |

8. Special Reserve Fund

Section 32 of the Public Trustee Act provides for the establishment of a Special Reserve Fund. The Fund is administered by the Public Trustee and held in joint trust with the Deputy Minister of Finance and Treasury Board.

The stated purpose of the Fund is to provide for any future deficiency in the Common Fund. Investment income earned in the Common Fund in excess of the prescribed interest paid to clients' accounts is transferred to the Special Reserve Fund annually as required by the Public Trustee Act.

Income received on investments in the Special Reserve Fund may be transferred to the Province's general revenues in such amounts as may be determined by the Public Trustee and the Deputy Minister of Finance and Treasury Board. Such transfers are applied to the cost of administration of the Common Fund, the Special Reserve Fund, and the Public Trustee Office.

On an annual basis the Public Trustee consults with the Deputy Minister of Finance and Treasury Board, and the decision has been to transfer the Special Reserve Fund interest to the Minister of Finance for the purposes prescribed in legislation. Interest received during the year to be transferred to the Province totalled \$95,093 (2013 - \$95,949).

The continuity of the Special Reserve Fund is as follows:

| , , , | | 2014 | | 2013 |
|---|-----------|---------------------------------|-----------|---------------------------------|
| Balance, beginning of year | \$ | 2,752,034 | \$ | 2,613,506 |
| Add: Interest income | | 94,212 | | 95,388 |
| Net amount to be transferred from the Common Fund | | 135,237 2,981,483 | | 137,924 2,846,818 |
| Less: Amount transferred to the Province of Nova Scotia | | (95,949) | | (94,784) |
| Balance, end of year | \$ | 2,885, <u>534</u> | <u>\$</u> | 2,752,034 |
| The balance of the Special Reserve Fund con | sists o | of: | | |
| Investments Receivables Cash | \$ | 2,600,343 182,338 102,853 | \$ | 2,462,474 185,905 103,655 |
| | <u>\$</u> | 2,885,534 | <u>\$</u> | 2,752,034 |

9. Fair Values

Client investments and Common Fund assets as well as other financial assets are reflected in the statement of net assets held in trust at fair value. In management's opinion, the fair value of cash and accrued interest approximates their carrying value due to the short term to maturity.

Fair Value Hierarchy - The three levels of the fair value hierarchy are as follows:

- Level 1 Unadjusted prices in active markets for identical assets or liabilities.
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets with insufficient volume or infrequent transactions (less active market).
- Level 3 Inputs that are unobservable; there is little, if any, market data. Fair value determination would generally require significant management judgment or estimation.

As at March 31, 2014, client investments and Common Fund investments were valued using Level 2 inputs. During the year ended March 31, 2014, there was no transfer between Level 2 and the other levels in the fair value hierarchy.

10. Operating Costs

Operating costs of the Office of the Public Trustee are absorbed by the Nova Scotia Department of Justice and are not reflected in the Statement of Net and Comprehensive Loss. These costs are offset by fees charged for administering estates, recoveries of client expenses paid by the Public Trustee, and transfers of investment income from the Special Reserve Fund. Included in fees charged by the Public Trustee is HST totalling \$183,031 (2013 - \$133,108), which the Public Trustee collects on behalf of the Province. These amounts are not included as part of fees used to offset operating costs.

10. Operating Costs (continued)

| | 2014 | 2013 |
|--|------------------------------------|------------------------------------|
| Department of Justice Salaries and benefits Other operating costs Rent | \$ 1,949,491 130,614 156,165 | \$ 1,921,600 146,854 133,952 |
| Language to the Dravines | 2,236,270 | 2,202,406 |
| Less transfers to the Province Fees (i) Recoveries (i) Special Reserve Fund Income | 1,214,553 21,819 95,949 | 885,764 23,852 94,784 |
| | <u>1,332,321</u> | 1,004,400 |
| Net cost to the Province | <u>\$ 903,949</u> | <u>\$ 1,198,006</u> |

⁽i) Fees and recoveries totaling \$1,236,372 (2013 - \$909,616) represent cash payments to the Province. They are net of HST of \$183,031 (2013 - \$133,108) and net accrued fees of \$629 (2013 - \$0). The total gross amount of these fees and recoveries is \$1,420,032 (2013 - \$1,042,724) and is disclosed on the Statement of Net and Comprehensive Loss.