Nova Scotia Fisheries and Aquaculture Loan Board

Financial Statements
March 31, 2018
(in thousands of dollars)

Management's Responsibility for the Financial Statements

The financial statements have been prepared by management in accordance with Canadian public sector accounting standards and the integrity and objectivity of these statements are management's responsibility. Management is also responsible for all of the notes to the financial statements and for ensuring that this information is consistent, where appropriate, with the information contained in the financial statements.

Management is also responsible for implementing and maintaining a system of internal controls to provide reasonable assurance that reliable financial information is produced.

The Board of Directors is responsible for ensuring that management fulfils its responsibilities for financial reporting and internal control and exercises these responsibilities through the Board of Directors. The Board of Directors reviews internal financial statements on a monthly basis and external audited financial statements yearly.

The external auditor, PricewaterhouseCoopers LLP, conducts an independent examination, in accordance with Canadian auditing standards, and expresses their opinion on the financial statements. The external auditor has full and free access to financial management of the Nova Scotia Fisheries and Aquaculture Loan Board and meets when required.

On behalf of the Nova Scotia Fisheries and Aquaculture Loan Board

Jennifer Thompson

Jennifer Thompson, Director of Crown Lending Agencies

June 28, 2018

June 28, 2018

Independent Auditor's Report

To the Members of the Legislative Assembly and to the Minister of Fisheries and Aquaculture

We have audited the accompanying financial statements of the **Nova Scotia Fisheries and Aquaculture Loan Board** (the "Loan Board"), which comprise the statement of financial position as at March 31, 2018, and the statements of operations and accumulated surplus and cash flows for the year then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Loan Board as at March 31, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

PricewaterhouseCoopers LLP

Chartered Professional Accountants, Licensed Public Accountants

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Nova Scotia Fisheries and Aquaculture Loan Board
Statement of Financial Position
As at March 31, 2018

(in thousands of dollars)

	2018 $	2017 $
Assets		
Financial assets		
Loans receivable, net (note 4)	124,407	101,869
Interest receivable, net	2,972	2,537
Due from the General Revenue Fund of the Province (note 5)	81,889	104,500
	209,268	208,906
Liabilities		
Current liabilities		
Applicants' funds on deposit (note 5)	421	442
Due to the General Revenue Fund of the Province	2,972	2,537
Fisheries and Aquaculture Development Fund (note 1)	205,875	205,927
	209,268	208,906
Accumulated surplus	–	–

Commitments and contingencies (note 6)

Approved by the Board of Directors

David Olsen ______ Director Denny Morrow ______ Director

The accompanying notes are an integral part of these financial statements.

Nova Scotia Fisheries and Aquaculture Loan Board

Statement of Operations and Accumulated Surplus

For the year ended March 31, 2018

(in thousands of dollars)

	2018 Budget $ (unaudited)	2018 Actual $	2017 Actual $
Revenues			
Interest on loans (note 4)	6,500	6,682	6,406
Loan processing and other fees	184	451	276
	6,684	7,133	6,682
Expenses			
Lending expenses (note 8)	5,071	5,150	6,448
Annual surplus before distribution to the General Revenue Fund of the Province	1,613	1,983	234
Distribution to the General Revenue Fund of the Province (note 10)	(1,613)	(1,983)	(234)
Annual and accumulated surplus – Beginning and end of year	–	–	–

The accompanying notes are an integral part of these financial statements.

Nova Scotia Fisheries and Aquaculture Loan Board

Statement of Cash Flows

For the year ended March 31, 2018

(in thousands of dollars)

	2018 $	2017 $
Cash provided by (used in)		
Operating activities		
Annual surplus	–	–
Net charge (credits) to operations not involving cash		
Increase in allowance for loan impairment	52	1,510
	52	1,510
Net charge in non-cash working capital balances related to operations		
Decrease (increase) in interest receivable	(435)	311
Increase (decrease) in due to the General Revenue Fund of the Province – net	435	(311)
Decrease in Fisheries and Aquaculture Development Fund	(52)	(1,510)
	–	–
Financing activities		
Increase (decrease) in due from the General Revenue Fund of the Province – net	22,559	(832)
Increase (decrease) in applicants' funds on deposit	(21)	223
	22,538	(609)
Investing activities		
Decrease (increase) in loans receivable – net	(22,538)	609
Net change in cash for the year	–	–
Cash – Beginning of year	–	–
Cash – End of year	–	–

The accompanying notes are an integral part of these financial statements.

(in thousands of dollars)

1 Nature of operations

Authority

The Nova Scotia Fisheries and Aquaculture Loan Board (the "Loan Board") was established pursuant to Section 34 of the Fisheries and Coastal Resources Act. The purpose of the Fisheries and Aquaculture Development Fund (the "Fund") is to finance the loans and guarantees of the Loan Board.

The objective and purpose of the Loan Board is to make loans and guarantees of loans to fishers, aquaculturists, companies, cooperatives, associations or other persons in order to encourage, sustain, improve and develop the fishing industry in the Province of Nova Scotia (the "Province").

As of March 31, 2018, the total principal in loans outstanding was limited by Order-in-Council to $225,000 less $19,125 in bad debts since the inception of the Fund. Maximum advances disbursed in any given year are established through the annual budgeting process, which requires approval of government. For the ended March 31, 2018, new advances were $44,937. These were able to exceed the tangible capital allocation authorized of $35,000 by using the unfilled allocation of another entity. The Loan Board received repayments of loan principal of $21,903 during the year.

	2018 $	2017 $
Fisheries and Aquaculture Development Fund – Beginning of year	205,927	207,437
Less: Increase in allowance for impaired loans (notes 4 (b) and 4 (c))	52	1,510
Fisheries and Aquaculture Development Fund – End of year	205,875	205,927
Comprised of:		
Loans receivable, net (note 4)	124,407	101,869
Loans authorized but not advanced (note 5)	12,810	8,883
Funds available for additional loans (note 5)	68,658	95,175
	205,875	205,927

Loans in excess of $1,000 and any loan write-offs, require approval by Governor in Council.

2 Capital management

As an agency of the Province, the Loan Board does not maintain its own capital. Operations are funded by capital contributions from the Province.

(in thousands of dollars)

3 Significant accounting policies

These financial statements have been prepared in accordance with Canadian public sector accounting standards ("PSAS").

The following significant accounting policies were used in preparation of these financial statements:

Revenue recognition

Revenues are recorded on the accrual basis. The main components of revenue are interest and various fees for loans and guarantees. Interest received on impaired loans is recognized in earnings only if there is no longer doubt as to the collectability of principal.

Expenses

Expenses are recorded on the accrual basis. Net expenses include recoveries which are directly related to the expenses and are not normally considered to be revenues.

Loans receivable

Loans receivable are recorded at the principal amount of loans outstanding less an allowance for loan impairment. Loans are classified as impaired when loan payments are in arrears for more than 90 days or when, in management's opinion, there is no longer reasonable assurance of the timely collection of the full amount of principal and interest.

Loans usually bear interest at approximate market rates and normally have fixed repayment schedules.

Valuation allowance for loan impairment

The valuation allowance for loan impairment represents management's best estimate of losses due to impaired loans in the Loan Board's portfolio. The valuation allowance is determined based on management's identification and evaluation of the problem accounts and estimated losses that exist in the remaining portfolio. These judgments are influenced by the composition and quality of the portfolio, general economic conditions, and conditions affecting specific commodities, as well as the Loan Board policy to act as a patient lender, providing time for repayment where full future repayment appears reasonable.

Valuation allowances are made for probable losses on certain loans and loan guarantees, which are recorded in the statement of operations and accumulated surplus as bad debt expense. Bad debt expense also reduces the balance of the Fisheries and Aquaculture Development Fund. Recoveries of bad debts do not increase the Fund's balance.

(in thousands of dollars)

3 Significant accounting policies (continued)

Valuation allowance for loan impairment (continued)

The Loan Board records a specific valuation allowance based on a loan-by-loan review. Impaired loans are valued at the lower of their recorded investment or the estimated net recoverable value of their underlying security.

In addition, the Loan Board calculates a collective valuation allowance in the specific reserve. This is an estimate of incurred but unidentifiable losses based on a review of historic loan write-offs on an industry sector basis.

Management estimates

PSAS requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. By their nature, as described further in note 4, these estimates are subject to measurement uncertainty and any changes in those estimates could have an impact on the results of the future period financial statements.

Financial instruments

The Loan Board has adopted Handbook Section PS3450 “Financial Instruments” and is required to designate its financial instruments into one of the following two categories: (i) fair value; or (ii) cost or amortized cost. All of the Loan Board’s financial instruments are measured at amortized cost using the effective interest method.

The Loan Board’s financial instruments consist of loans receivable, interest receivable, applicants’ funds on deposit and amounts due to/from the General Revenue Fund of the Province. Transaction costs relating to loans are recorded as part of the total amount outstanding. The carry value of loans approximates its net recoverable value. The Loan Board holds all loans to maturity.

Remeasurement gains and losses

Under PSAS, the Loan Board is required to present a statement of remeasurement of gains and losses. As the Loan Board has no remeasurement gains and losses, a statement of remeasurement gains and losses has not been presented.

(in thousands of dollars)

4 Loans receivable

a) Loans receivable, net

The following tables set out the scheduled maturities of the financial assets as at March 31, 2018, together with the weighted-average interest rates being earned on the financial assets:

				2018	2017
	Under 1 year $	**1 – 5 years** $	**Over 5 years** $	**Total** $	**Total** $
Total performing loans	2,034	11,135	109,241	122,410	99,267
Average effective annual interest rate	5.9%	5.9%	5.8%		
Add: Principal receivable on impaired loans				4,366	4,919
Total principal				126,776	104,186
Less: Provision for loan impairment				2,369	2,317
Net loans receivable				124,407	101,869

Interest on performing loans is as follows:

	2018	2017
Interest on loans for the year	6,682	6,406
Average effective interest rate on performing loans	5.79%	6.16%

b) Allowance for impaired loans

Loans are considered impaired when there has been deterioration in credit quality to the extent the Loan Board no longer has reasonable assurance of timely collection of the full amount of principal and interest. The allowance calculated is comprised of two components, the specific allowance for individually identified impaired loans and a collective allowance for impaired loans.

The specific allowance for individually identified loans was established based upon a review of a large sample of impaired loans. Primary factors considered in estimating the specific allowance on individual loans were the estimated net realizable value of security pledged and the financial condition of the borrower and/or, where applicable, guarantors.

(in thousands of dollars)

4 Loans receivable (continued)

b) Allowance for impaired loans (continued)

The collective allowance for impaired loans has been determined by management's best estimate of the loss that is likely to be experienced on impaired loans that were not known to be impaired at the year-end. The collective allowance was calculated based on management's judgment.

	2018		2017	
	Impaired loans $	Allowance for impairment $	Impaired loans $	Allowance for impairment $
Specific allowance	4,366	2,114	4,919	2,156
Collective allowance	–	423	–	422
	4,366	2,537	4,919	2,578

Significant judgment was exercised by management in estimating the allowance for impaired loans. As such, actual losses that occurred on loans outstanding as at March 31, 2018, will differ from these estimates and the difference could be material. The actual realization of impaired loans could be significantly different from the estimated amounts.

c) Continuity of allowance for impaired loans

	2018 $	2017 $
Allowance – Beginning of year	2,578	1,796
Add: Current year provision (recovery)	(41)	1,678
Less: Loans written off	–	896
Allowance – End of year	2,537	2,578
Valuation allowance on principal	2,369	2,317
Valuation allowance on interest	168	261
	2,537	2,578

(in thousands of dollars)

4 Loans receivable (continued)

d) Loans receivable past due but not impaired

A loan is considered past due when a counter-party has not made a payment by the contractual due date. The following table presents the carrying value of loans that are past due but not classified as impaired because: (i) they have no payments over 90 days in arrears; or (ii) in management's opinion, there is reasonable assurance of the timely collection of the full amount of principal and interest. Loans that are past due but not impaired are as follows:

	16 to 30 days $	31 to 60 days $	61 to 90 days $	91 days or more $	Total $
2018	290	1,015	14	2,633	3,952
2017	31	525	699	4,229	5,484

5 Due from the General Revenue Fund of the Province

The portion of the Fund that has not been advanced as loans is maintained in the General Revenue Fund of the Province. The maximum amount disbursed in any given year is established through the annual budgeting process, which requires approval by government (note 1). Deposits provided to the Loan Board by loan applicants are also maintained in the General Revenue Fund. Financial commitments made by the Loan Board reduce the amount of this account which is available for additional loans.

	2018 $	2017 $
Board commitments (note 6)		
Loans authorized but not advanced	12,810	8,883
Applicants' funds on deposit	421	442
Funds available for additional loans	68,658	95,175
Due from General Revenue Fund of the Province	81,889	104,500

6 Commitments and contingencies

a) Commitments

The Loan Board has committed to provide loans of $12,810 (2017 - $8,883) which were approved by the Loan Board but not advanced by year-end.

b) Contingencies

The Loan Board has been named as a counterparty in a lawsuit relating to issues with the construction of a vessel for which the Loan Board provided financing. It is the view of management that the amount and the likelihood of the claim being successful is not reasonably determinable and therefore no amount has been accrued in these statements.

(in thousands of dollars)

7 Bad debt expense (net of recoveries)

	Budget 2018 $ (unaudited)	2018 $	2017 $
Bad debt (notes 4 (b) and 4 (c))	78	52	1,397
Recovery on bad debts (notes 4 (b) and 4 (c))	–	(93)	–
Unpaid interest added to principal on refinance	–	(142)	–
	78	(183)	1,397

8 Lending expenses

	Budget 2018 $ (unaudited)	2018 $	2017 $
Bad debt expense (net of recoveries) (notes 4 (b), 4 (c) and 7)	78	(183)	1,397
Interest expense (notes 9 and 10)	4,300	4,544	4,335
Other	4	19	12
Professional services	41	41	55
Travel	46	73	39
Salaries and benefits (net of recoveries)	577	577	545
Supplies and services	25	79	65
	5,071	5,150	6,448

9 Interest expense

Loans provided by the Loan Board are funded through advances from the General Revenue Fund of the Province. Interest is charged, at a fixed rate, to the Loan Board for these advances on the assumption that the funds are borrowed by the Province to lend to the Loan Board. Interest expense is calculated by the Loan Board based on loan estimates provided quarterly by the Department of Finance at the rate at which the Province could borrow funds over the next quarter. The weighted-average interest rate for the year was 3.95% (2017 - 4.18%).

10 Distributions to the General Revenue Fund of the Province

Administration expenses of the Loan Board for the year ended March 31, 2018, totalling $789 (2017 - $716), net of bad debt expense, were paid by the Department of Fisheries and Aquaculture on behalf of the Loan Board. Interest expense on funds borrowed to make loans of $4,544 (2017 - $4,335) is an expense of the Department of Finance. Accordingly, the total of these expenses are included in Distributions to the General Revenue Fund of the Province in the statement of operations and accumulated surplus.

(in thousands of dollars)

11 Related party transactions

The Loan Board is related to all other departments, agencies, board and commissions of the Province. The General Revenue Fund of the Province is the sole source of funding for loans (note 5). Transactions with other provincial entities were entered into in the normal course of business. The Province pays certain expenses, including salaries and benefits, rent, travel, professional fees and miscellaneous office expenses on behalf of, and with no charge to, the Loan Board.

12 Pension and post-retirement benefits

All full-time employees of the Loan Board are entitled to receive pension benefits pursuant to the provisions of a pension plan established under the Public Service Superannuation Act. The pension plan is funded by equal employee and employer contributions. The employer's contributions of $40 (2017 - $38) are including in the Loan Board's operating expenses. The Public Service Superannuation Fund is administered by the Public Service Superannuation Trustee Inc. and any unfunded liability, as well as other obligations related to post-retirement benefits are the responsibility of the pension plan.

13 Financial instruments and risk management

Risk management

Credit risk

The Loan Board is exposed to financial risk that arises from the credit quality of the individuals and entities to which it provides loan services. Credit risk arises from the possibility that the individuals and entities to which the Loan Board provides loan services may experience financial difficulty and be unable to fulfill their obligations.

The risk that clients may not pay amounts owing on loans, resulting in a loss to the Loan Board, is managed through an initial assessment of the client's ability to pay and by review and follow-up of delinquent accounts by loan officers. In cases in which the client is unable to make payments due to cyclical industry, or other temporary difficulties, it is the Loan Board's policy to work with clients on an individual basis to provide time for recovery. See note 4 for additional loan information.

The total performing loans as at March 31, 2018, is $122,410 (2017 - $99,267). The majority of loans are secured primarily by a first mortgage on a vessel. It is not practical to determine the maximum exposure to credit risk due to the cost associated in determining the fair value of security and collateral security on unimpaired loans.

All clients are involved in fishing and aquaculture industries in Nova Scotia. Regulations provide that loan deposits shall be a minimum of 5% of the total loan. Collateral held for security is assigned a value by a vessel inspector considering known transactions of similar vessels and condition of the vessel based on an inspection.

The Loan Board adjusts the allowance for impaired loans to recognize management's estimate of recoveries on impaired accounts. Impairment is primarily identified by review of arrears.

(in thousands of dollars)

13 Financial instruments and risk management (continued)

Risk management (continued)

Liquidity risk

The Province provides funding and cash management services to the Loan Board. There is no risk that funds will be unavailable to meet lending commitments except to the extent of legislative and budgetary limitations on spending authority as identified in note 1.

Interest rate risk

In order to mitigate the risk that future changes in interest rates may affect net interest revenue, the Loan Board attempts to match terms of loans offered with those of funds drawn through the Province. The interest on loans offered and the interest on funds drawn through the Province are both at fixed rates. See note 4 for additional loan information.