FINANCIAL STATEMENTS MARCH 31, 2020

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INDEPENDENT AUDITOR'S REPORT

Levy Casey Carter MacLean

Accountants

TO THE BOARD OF DIRECTORS OF CANADIAN SPORT CENTRE ATLANTIC:

Opinion

We have audited the financial statements of Canadian Sport Centre Atlantic (the "Centre"), which comprise the statement of financial position as at March 31, 2020, and the statements of revenues and expenses and change in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Canadian Sport Centre Atlantic as at March 31, 2020, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Centre in accordance with the ethical requirements that are relevant to our audits of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Stuart S. MacLean Inc. J.E. Melvin Inc. Greg T. Strange Inc. Tracey Wright Inc. Angela Kinley Inc.

Other Matter

The financial statements for the year ended March 31, 2019 were audited by another auditor who expressed an unmodified opinion on those financial statements on July 3, 2019.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing these financial statements, management is responsible for assessing the Centre's ability to continue as a going concern, disclosing, as applicable, matters related to a going concern and using the going concern basis of accounting unless management either intends to liquidate the Centre or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Centre's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

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INDEPENDENT AUDITOR'S REPORT (CONTINUED)

Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Centre's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Centre's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our independent auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our independent auditor's report. However, future events or conditions may cause the Centre to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Halifax, Nova Scotia June 9, 2020 Selly Costy Cut, Millon,
Chartered Professional Accountants

STATEMENT OF FINANCIAL POSITION MARCH 31, 2020

	ASSETS	2020	2019
Current Cash Receivables, trade HST receivable Prepaid expenses		\$ 172,525 543,524 35,700 36,075	\$ 513,398 156,903 38,820
		787,824	709,121
Capital assets (note 3)		77,411	72,702
		\$865,235	\$781,823
24	LIABILITIES	7.7.7.7.	
Current Payables and accruals, trade Deferred revenue (note 5)		\$ 62,657 222,000	\$ 125,979 167,000
		284,657	292,979
Deferred capital grants		19,639	
Commitments (note 6)		304,296	292,979
Inrestricted net assets nvestment in capital assets	NET ASSETS	503,168 57,771	416,142 72,702
		560,939	488,844
		\$ <u>865,235</u>	\$ <u>781,823</u>

On Behalf of the Board Detry Werner-Mucis

Director

Director

STATEMENT OF REVENUES AND EXPENSES FOR THE YEAR ENDED MARCH 31, 2020

Revenues National partners (schedule 1) Provincial partners (schedule 2) Coaching revenue (schedule 3) Corporate partners Self-generated Other	2020 \$ 1,093,126 1,156,083 170,796 222,000 87,875 145,261 2,875,141	2019 \$ 806,438 976,137 291,998 164,000 109,151 1,225 2,348,949
Expenditures Administrative Salaries and benefits (note 7) Operations Amortization Programs Training groups Enhanced Excellence/OTP AHPSS Coaching Life Services	1,408,881 207,061 17,113 327,904 371,026 151,088 168,418	1,151,670 201,475 18,873 260,976 319,784 202,643 129,353
Other Private Individual Excess of revenues over expenditures	46,459 96,271 8,825 2,803,046 \$ 72,095	26,739 18,450 13,246 2,343,209 \$

STATEMENT OF CHANGES IN NET ASSETS FOR THE YEAR ENDED MARCH 31, 2020

	2020	2019
	Investment in Capital Unrestricted <u>Assets Funds</u> <u>Total</u>	<u>Total</u>
Net assets, beginning of year	\$ 72,702 \$ 416,142 \$ 488,84	4 \$ 483,104
Excess of revenues over expenditures	(14,931) 87,026 72,09	5,740
Purchase of capital assets	21,821 (21,821) -	<u>-</u>
Receipt of capital grant	(21,821) 21,821 -	_
Net assets, end of year	\$ <u>57,771</u> \$ <u>503,168</u> \$ <u>560,93</u>	<u>9</u> \$ <u>488,844</u>

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED MARCH 31, 2020

	2020	<u>2019</u>
Operating activities Excess of revenues over expenditures Amortization Amortization of deferred capital grant	\$ 72,095 17,113 (2,182)	\$ 5,740 18,873
Net change in non-cash working capital balances: Receivables, trade HST receivable Prepaid expenses Payables and accruals, trade Deferred revenue	87,026 (364,800) 3,120 (36,075) (63,323)	24,613 136,357 10,060 205,618 (652) (79,584) 296,412
Investing activities Purchase of equipment	(21,821)	
Increase (decrease) in cash during year	(340,873)	296,412
Cash, beginning of year	513,398	216,986
Cash, end of year	\$ <u>172,525</u>	\$513,398

NOTES TO FINANCIAL STATEMENTS MARCH 31, 2020

1. Purpose of the organization

Canadian Sport Centre Atlantic (the "Centre") is a non-for-profit organization that uses funding from different levels of government and other funding partners to help fund the needs of Atlantic Canadian athletes and athletic programs. The Centre maintains a partnership with Sport Canada, the Canadian Olympic Association, the Coaching Association of Canada and the governments of New Brunswick, Nova Scotia, Newfoundland and Labrador, and Prince Edward Island.

2. Significant accounting policies

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

(a) Revenue recognition

The Centre follows the deferral method of accounting for contributions under which restricted contributions related to expenses of future periods are deferred and recognized as revenue in the period in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when they are received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Contributions related to the purchase of capital assets is initially recognized as deferred revenue and is amortized on the same basis as the related asset.

(b) Cash and cash equivalents

Cash and cash equivalents consists of cash on hand and balances with financial institutions.

(c) Financial instruments

The Centre initially measures its financial assets and financial liabilities at fair value, adjusted by the amount of transaction costs directly attributable to the instrument. The Centre subsequently measures all of its financial assets and financial liabilities at amortized cost. Transaction costs are amortized on the straight line basis over the term of the instrument.

For financial assets measured at cost or amortized cost, the Centre determines whether there are indications of possible impairment. Where there is an indication of impairment, and the Centre determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows, a write-down is recognized in net income. A previously recognized impairment loss may be reversed to the extent of the improvement. The carrying amount of the financial asset may not be greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income.

(d) Use of estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS MARCH 31, 2020

2. Significant accounting policies (continued)

(e) Capital assets

Capital assets are recorded at cost and amortized using the declining balance method, at rates based on the estimated useful life of the assets, as indicated in note 3. Amortization is calculated at one-half the annual rate in the year of acquisition. No amortization is recorded in the year of disposal.

When a tangible capital asset that is subject to amortization no longer has any long-term service potential for the Centre, the excess of its net carrying amount over any residual value is recognized as an expense in the statement of revenues and expenses.

(f) Contributed services

Volunteer services contributed on behalf of the Centre in carrying out its operating activities are not recognized in these financial statements due to the difficulty in determining their value.

3. Capital	assets
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. Capital assets	***************************************	2020	2019
	Rate Cost	Accumulated Net Book <u>Amortization</u> <u>Value</u>	Net Book <u>Value</u>
Computer equipment Equipment	30% \$ 154,915 20% <u>555,756</u>	\$ 152,181 \$ 2,734 481,079 74,677	\$ 3,904 68,798
	\$ <u>710,671</u>	\$ <u>633,260</u> \$ <u>77,411</u>	\$ <u>72,702</u>

4. Financial instruments

The following are the significant risks that the Centre is exposed to through its financial instruments:

(a) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Centre's main credit risks relate to its accounts receivable. The Centre does not have a significant exposure to any donor or partner.

(b) Liquidity risk

Liquidity risk is the risk that the Centre will encounter difficulty in meeting its obligations associated with its financial liabilities as they become due. The Centre's ability to meet its obligations depends on the receipt of funds in the form of revenue. The Centre closely monitors it's cash balances and cash flows generated from operations to meet it's requirements.

NOTES TO FINANCIAL STATEMENTS MARCH 31, 2020

. Deferred revenue		
	2020	<u>2019</u>
Balance, beginning of year Less: amount recognized as revenue in the year Add: amount received related to the subsequent year Province of New Brunswick VIP Coaching recognition program Cape Breton University Province of New Brunswick - Canada Games	\$ 167,000 (45,000) 80,000 - - 20,000	\$ 246,584 (119,584) - 30,000 10,000
Balance, end of year	\$ <u>222,000</u>	\$ <u>167,000</u>
The year end balance is comprised of the following amounts:		
	<u>2020</u>	<u>2019</u>
Province of New Brunswick VIP Coaching recognition program Canada Basketball Cape Breton University Province of New Brunswick - Canada Games	\$ 187,000 15,000 - - 20,000 \$ 222,000	\$ 107,000 30,000 20,000 10,000 \$ 167,000

6. Commitments

The Centre has entered into a lease agreement for office space from the Canada Games Centre ending December 31, 2028. Minimum payments required over the next five years are as follows:

2021	\$ 98,355
2022	\$ 99,362
2023	\$ 100,369
2024	\$ 101,376
2025	\$ 102,383

NOTES TO FINANCIAL STATEMENTS MARCH 31, 2020

7. Salaries & benefits

The Centre has allocated selected salary and benefit amounts to other expenses based on amounts predetermined by the related funding agreement. The amount of salary and benefits included in each of these categories are as follows:

	<u>2020</u>	<u>2019</u>
Enhanced Excellence/OTP Private AHPSS Training groups	\$ 311,500 9,333	\$ 238,000 - 40,000
	\$ <u>320,833</u>	\$352,240

8. Subsequent event

Since March 31, 2020 the spread of Covid-19 has severely impacted many local economies around the globe. In many countries, including Canada, businesses are being forced to cease or limit operations for long or indefinite periods of time. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown. The duration and impact of the Covid-19 pandemic, as well as the effectiveness of measures to contain it's spread remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position and results of the Centre for future periods.

SCHEDULE 1 - REVENUE CONTRIBUTIONS FROM NATIONAL PARTNERS FOR THE YEAR ENDED MARCH 31, 2020

	<u>2020</u>	<u> 2019</u>
Sport Canada Core Official Languages Enhanced Excellence/Own the Podium (OTP) Next Gen NSO Contributions	\$ 305,433 10,000 414,437 5,000 	\$ 322,470 10,000 296,210 19,210
	\$ <u>1,093,126</u>	\$ <u>806,438</u>

SCHEDULE 2 - REVENUE CONTRIBUTIONS FROM PROVINCIAL PARTNERS FOR THE YEAR ENDED MARCH 31, 2020

	2020	<u>2019</u>
Nova Scotia		
Core AHPSS Support 4 Sport	\$ 93,000 100,000 716,001	\$ 93,000 100,000 536,055
New Brunswick	710,001	330,033
Core AHPSS	52,959 130,041	53,000 130,000
Newfoundland & Labrador	20,012	150,000
Core AHPSS	27,959 25,000	27,959 25,000
Prince Edward Island	25,500	23,000
Core	11,123	11,123
•	\$ <u>1,156,083</u>	\$ <u>976,137</u>

SCHEDULE 3 - REVENUE FROM COACHING FOR THE YEAR ENDED MARCH 31, 2020

On the		<u>2020</u>		2019	
Coaching Nova Scotia Coaching Certification Provincial PSO Contributions Mentorship VIP Coach recognition program Coaching Association of Canada Advanced coaching diploma Conference	\$	64,131 37,165 - 40,000 25,000 2,050 2,450	\$	89,036 84,286 35,000 30,000 25,000 17,325 11,351	
	\$	170,796	\$	291,998	